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GOVERNOR

*State of Louisiana*  
DIVISION OF ADMINISTRATION  
OFFICE OF STATE PURCHASING

JERRY LUKE LEBLANC  
COMMISSIONER OF ADMINISTRATION

**IMPORTANT ANNOUNCEMENT**

TO: Eligible Enrollees – LaPAC (Louisiana Procurement and Contract) Network  
Eligible Enrollees – AGPS (Automated Government Procurement System)

FROM: Denise [Signature]  
Director

DATE: April 28, 2006

RE: State of Louisiana's Small Entrepreneurship (Hudson Initiative) Program

**► ARE YOU ELIGIBLE FOR PARTICIPATION?**

- Are you a Louisiana domiciled business?
- Do you have less than fifty (50) full-time employees?
- Are your annual gross revenue receipts \$5,000,000 or less (for construction) or \$3,000,000 for (non-construction) for each of the previous 3 tax years?

If your answers are yes, your company may be eligible for participation in the Small Entrepreneurship (Hudson Initiative) Program.

**► WHAT IS THE SMALL ENTREPRENEURSHIP PROGRAM?**

This Small Entrepreneurship Program (also known as the Hudson Initiative) was created by Act 440 during the 2005 regular legislative session to provide additional opportunities for Louisiana-based small entrepreneurs to participate in contracting and procurement with the State of Louisiana. Key features of the program are:

- This is a goal-oriented program
- It is race and gender neutral
- Participation is restricted to Louisiana-based certified SE's

**► WHY IS CERTIFICATION IMPORTANT?**

Certification is required for your participation in the Small Entrepreneurship Program. In addition, this is one of the methods that the State of Louisiana will utilize as a basis for benchmarking for annualized procurement and contracting goals.



## ► WHAT AGENCY IS RESPONSIBLE FOR CERTIFICATION?

The Louisiana Department of Economic Development (LED) is responsible for certifying Small Entrepreneurships for participation in the program. Certification is available on-line in the (LED) Small Business Certification System, which is located at <http://www.ledsmallbiz.com>. For additional information regarding certification, please contact John W. Matthews, Jr. or Craig Hartberg at LED (225) 342-3000.

The State of Louisiana is committed to the success of this program and look forward to your participation.